Directions for RoK-ASEAN Supply-Chain Cooperation and the Public Sector's Roles

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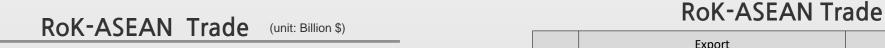
Status of RoK-ASEAN Economic Cooperation

- RoK is actively enhancing trade and investment ties with ASEAN through various economic cooperation projects.
- Effective bilateral FTAs include: RoK-Singapore, RoK-ASEAN, RoK-Vietnam, RoK-Indonesia CEPA, RoK-Cambodia
 - RCEP, involving the participation of 10 ASEAN countries, is expected to reduce transaction costs and improve the investment environment by easing trade barriers.
 - > The RoK-Philippines FTA has been signed, and RoK-Malaysia negotiations are underway.



Stable Production Network within East Asia

(Unit: Billion \$. Mil. ton. %)



250	KOK-/	ADEAIN HAC	16 (unit: Billion \$)	
250				
200				<u> </u>
200				
150				
				Export
				Import
100				Balance
				Trade
				Trade
50		<u> </u>		
	- 10 M to 10			7
0 4				
9005년	006년 007년 008년 009년 010년	011년 012년 013년 014년 015년	016년 017년 018년 019년 020년	022 년
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		Exp	oort			Imp	ort	
Year	Amount	ratio	weight	ratio	Amount	ratio	weight	ratio
16	74.5	-0.4	37.8	-6	44.3	-1.6	74	5.6
17	95.2	27.8	39.1	3.6	53.8	21.4	76.6	3.5
18	100.1	5.1	40	2.3	59.6	10.8	75.1	-1.9
19	95.1	-5	43.1	7.7	56.2	-5.8	65.3	-13.1
20	89	-6.4	36.6	-15	54.8	-2.4	58.4	-10.5
21	108.8	22.3	37.3	1.7	67.7	23.5	54.8	-6.3
22	124.9	14.8	42.3	13.5	82.5	21.9	63.9	16.8
23	26.4	-19.0	10.1	-10.4	21.0	-0.6	19	21.3
Jan	8.3	-19.4	3.3	-5.6	7.1	-0.9	6	23.9
Feb	8.4	-16.3	3.5	-2.3	6.9	9.9	6.8	35.4
Mar	9.6	-21.1	3.3	-21.3	6.9	-9.1	6.3	7.2

Source: KITA

Status of RoK-ASEAN Economic Cooperation

RoK-ASEAN Trade (Unit: Billion \$, Million ton, %)

Year	Export Amount	Ratio	Export Weight	Ratio	Import Amount	Ratio	Import Weight	Ratio	Balance
`22.1	10.3	29.5	3527	44.8	7.2	35.8	4810	16.2	3.1
`22.2	10.1	39.3	3533	41.1	6.3	30.7	4995.8	23.1	3.8
`22.3	12.2	46.2	4156.5	55.4	7.6	31.9	5843	15.8	4.6
`22.4	11.3	38.4	3601.7	26.6	6.8	16.3	4838.9	8.1	4.5
`22.5	10.7	23.6	3546.6	11.8	6.6	25.8	5139.4	19.5	4.1
`22.6	10.3	17.1	2982.9	-4.2	6.1	12.5	4986.5	10.8	4.2
`22.7	11.4	18.6	4272.5	19.6	7	20.8	5497.4	-1.1	4.4
`22.8	10.8	21.3	4031.1	50.6	7.8	37.4	6015.6	40.2	3
`22.9	10.2	6.4	3570.3	11.4	7.6	31.1	5792.4	26.2	2.7
`22.10	9.2	-5.7	2748.1	-18.9	6.6	14.3	4712.5	2.6	2.6
`22.11	9	-14.2	2904.2	-20.7	6.2	7.6	5415.4	29.1	2.9
`22.12	9.3	-16.9	3416.5	-15.1	6.8	3.6	5892.3	17.8	2.6
`23.1	8.3	-19.4	3331	-5.6	7.1	-0.9	5958	23.9	1.2
`23.2	8.4	-16.3	3451.4	-2.3	6.9	9.9	6765.4	35.4	1.5
`23.3	9.6	-21.1	3272.7	-21.3	6.9	-9.1	6261.9	7.2	2.7

RoK's Exports to
ASEAN has
declined
since the second
half of 2022

자료: 한국무역협회

Status of RoK-ASEAN Economic Cooperation

ASEAN's Exports to World 2022(unit: Billion \$)

Year	22.1	22.2	22.3	22.4	22.5	22.6	22.7	22.8	22.9	23.10	23.11	23.12	Total
Singapore	33	30.3	36.6	35.6	36.3	39.5	43	38.9	41.9	36.5	35.4	37.7	444.9
Brunei	0.4	0.4	0.6	0.5	0.4	0.6	0.6	0.5	0.5	0.6	0.5	0.6	6.3
Cambodia	4	2.6	3.4	3.7	4.3	4	4.4	4	4	3	2.7	2.8	42.9
Indonesia	19.9	16.6	20.6	19	21.5	22.3	22.1	21.6	21.1	18.6	19.6	18.9	241.9
Laos	0.7	0.6	0.7	0.6	0.8	0.8	0.7	0.7	0.7	0.7	0.7	0.7	8.3
Malaysia	23.9	21.2	26.8	25.5	27.4	29.8	28.8	28.1	26.9	26.6	26.4	26.3	317.7
Myanmar	2.9	2.4	3.5	2.9	3.2	3	3.2	3	2.7	2.8	2.6	2.5	34.9
Philippines	13.8	12.1	15.7	15.8	16.3	17.2	17.3	16.9	16.1	15.1	15.8	14.5	186.6
Thailand	23.7	20.8	26.1	25	25.6	27.3	26.4	25.3	24.4	22.5	23.3	23.4	293.8
Vietnam	30.8	25.3	32	33.5	33.7	32.4	31.6	30.8	31.7	30.4	30.4	31.1	373.7
total export	153.1	132.4	165.9	162.3	169.5	176.9	178	169.9	169.9	157	157.5	158.5	1950.9
уоу	19.8	18.5	19	17.7	25.8	28.7	28.8	28.7	22.5	10.4	2.4	-3.8	

Decline
in
ASEAN's
export to
World
since the
last
quarter
of 2022

Source: IMF, Direction of Trade Statistics

Status of Rok-ASEAN Economic Cooperation in Trade

RoK-ASEAN Trade: Proportions by Economic Categories (Unit: %)

					•
Export	Primary	Consump tion	Capital	Interme diate	etc.
2017	0.5	4.9	17	76.7	0.9
2018	0.5	5.2	13.6	79.7	0.9
2019	0.5	5.5	14.1	79.7	0.2
2020	0.6	5.4	13.2	80.6	0.3
2021	0.6	4.8	9.5	84.8	0.2
2022	0.6	4.5	8.4	86.4	0.1
2023.1q	0.7	5.7	11.5	82.1	0.1

Import	Primary	Consump tion	Capital	Interme diate	etc.
2017	11.7	18.1	16.3	52.8	1.1
2018	12.1	18.8	14.5	53.4	1.1
2019	9.2	19.9	13.1	56.6	1.1
2020	7.3	19.7	16.7	55.1	1.2
2021	8	17.7	19.2	54.1	1
2022	11	16.2	16.8	55.1	0.9
2023.1q	10.5	16.5	17.3	54.9	0.7

Major Trade Partners' Share in RoK's Total Trade(%)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023.1q
ASEAN	12.6	12.4	13.2	14.2	14.0	14.5	14.7	14.0	14.7	14.5
US	10.5	11.8	12.2	11.3	11.5	12.9	13.4	13.4	13.5	14.3
China	21.4	23.6	23.4	22.8	23.6	23.3	24.6	23.9	21.9	20.5

[:] Source: KITA

Status of RoK-ASEAN Economic Cooperation in Trade

RoK-Vietnam Trade

(Unit: Hundred Million \$ %)

구분	2016		2017		2018		2019		2020		2021	
	Amount	Ration	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ration	Amount	Ratio
Trade Amount (Ratio)	451	38.0	639	42.9	683	42.7	693	45.8	691	48.0	806	45.7
Export (ratio)	326	43.8	478	50.2	486	48.5	482	50.7	486	54.5	567	52.1
Intermediate (ratio)	264	81.1	364	76.2	394	81.1	402	83.4	415	85.4	496	87.5
Import(ratio)	125	28.2	162	30.1	196	33.0	211	37.5	206	37.6	239	35.3
Intermediate (ratio)	51	40.8	72	44.4	85	43.4	101	47.9	94	45.6	108	45.2

Note: Ratio refers to the proportion of each item in the total amount of trade between Korea and ASEAN ; Source:KITA

- Exports to Vietnam accounted for 54.5% of South Korea's total exports to ASEAN, and this result is due to South Korea exporting intermediate goods to utilize Vietnam as a production base
- We should focus on the overall trend of import amounts rather than the export proportion. ※ Recently, our companies frequently import intermediate goods and finished products produced and processed locally in Vietnam to assemble finished products in ROK.

Status of RoK-ASEAN Economic Cooperation in Investment

RoK's FDI

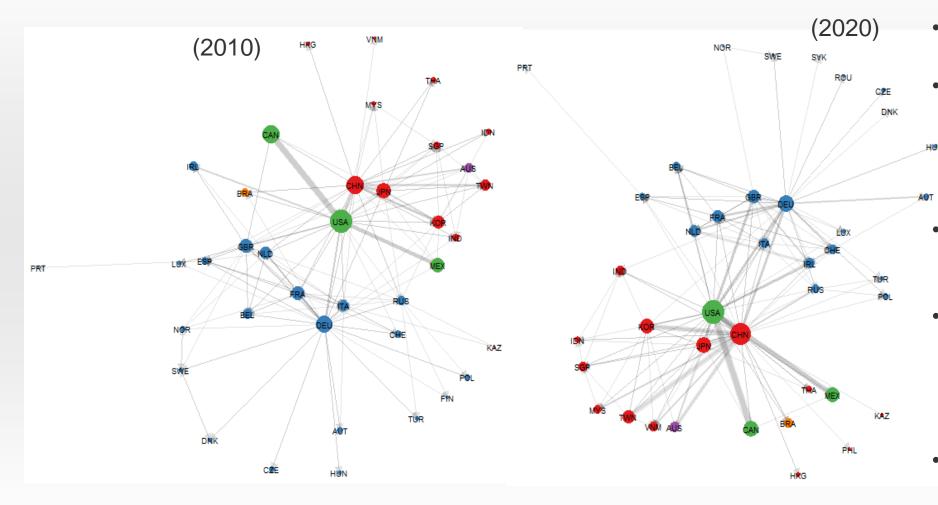
(Unit: EA. Million\$, %)

	to World		to ASEAN		to Vietnam		Proportion of ASEAN in World		Proportion of Vietnam in ASEAN	
Year	# New firms (total	FDI Amount (total)	# New firms (total)	FDI Amount (total)	# New firms (total)	FDI Amount (total)	New firms	FDI Amount	New firms	FDI Amount
2014~2017	13,065	144,594	3,997	19,256	2,369	7,663	30.6	13.3	59.3	39.8
2018~2021	11,630	218,284	3,855	32,017	2,327	12,336	33.1	14.7	60.4	38.5
Changes (%)	-11.0	51.0	-3.6	66.3	-1.8	61.0				

Source: KEXIM bank.

- Since 2015, Rok's FDI in ASEAN has exceeded its FDI to China.
- Since 2015, RoK's FDI in ASEAN has accounted for 17% of its total FDI, while its FDI in China has represented only 8% of the total.
- Although this share declined due to COVID-19 Pandemic, it still constitutes 11% of RoK's total FDI.
- Notably, with investment heavily concentrated in Vietnam, there is a corresponding concentration of trade in Vietnam as well.

RoK-ASEAN Supply Chain Integration



- RoK and ASEAN are now integrated markets.
- A decline in global market demand affects RoK
 through its concentrations to ASEAN
 markets.
 - Conversely, developments in Korean market can also influence ASEAN markets.
- Bilateral trades between the two regions moves in tandem through supply chains involving intermediate goods.
 - Collaboration with reliable partners is of paramount important.

Supply Chain Restructuring: The Journey towards Diversification

- (China) While major Western countries including the US are checking China;s
 Innovation capabilities by strengthening export control and investment screening.
 China is speeding up the localization of high-tech technologies as a solution.
 - The launch of Xi Jinping's third term and the emphasis on self-reliance of economy and technology
- (Western) Recognizing China as an unreliable competitor, the West is further expanding government-led industrial policies in high-tech and strategic industries
 - the US: CHIPS Act, Inflation Reduction Act
 - EU: Horizon Europe(2021-2027), IPCEI, European Chips Act, European Green Deal Industrial Plan, Temporary Crisis and Transition Framework
 - · China: 「14th Five-Year Plan for National Economic and Social Development of the PRC」
- ◆ RoK-US Summit, RoK-Japan Summit, RoK-US-Japan Summit, G7 Summit, US-EU Trade and Technology Council, IPEF ⇒ Supply Chain restructuring and Cooperation

Vietnam's Imports: Navigating the Path to Diversification

- # of items imported from RoK with more than 50% market share in Vietnam import market: 193(2016) → 146(2020)
- # of items imported from China with more than 50% market share in Vietnam import market: 1,328(2016) → 1,795(2020)
- ◆ (2016) Vietnam imported 4,414 items based on 6 units of HS code
 - Out of these, 3,422 items were imported from Korea and 4,002 items from China.
 - # of imported items from RoK with more than 50% market share in Vietnam: 193
 - # of imported items from China with more than 50% market share in Vietnam: 1,328
- ◆ (2020) Vietnam imports 4,483 items based on 6 units of HS code
 - Out of these, 3,349 items were imported from Korea and 4,072 items from China
 - The number of items imported from Korea decreased over five years
 - # of items imported from RoK with more than 50% market share in Vietnam: 146
 - # of imported items from China with more than 50% market share in Vietnam: 1,795
- ◆ The supply chain linkage between RoK and Vietnam could pose potential risks..
- ◆ There is fierce competition in the Vietnamese market: and it's crucial to consider which industries have an advantage over China.

ASEAN's High Dependency on China: The Imperative for Diversification

ASEAN's High Economic Dependency on China

- 2020 Share of ASEAN's Export by Region(%): EU(9.4), China(15.7), US(15.2), Japan(7.2), Intra-ASEAN(21.3)
- 2020 Share of ASEAN's Import by Region(%): EU(7.7), **China(23.5)**, **RoK**(7.7), Japan(7.8), Intra-ASEAN(21.2)
- ◆ ASEAN Exports to China: 2011(US\$140 bn), 2020(US\$218 bn)⇒ For 10 years US\$78 bn
 - During the same period, GDP of China: \$7,500bn $\rightarrow $14,700$ bn \Rightarrow For 10 years, \$7,200bm
 - Thus every US\$100 of China's growth only produced US\$1 of export growth from ASEAN region
- ◆ ASEAN Imports from China: 2011(\$155bn), 2020(\$300bn.) ⇒ for 10 years, \$145bn **↑**
 - During the same period, the change in ASEAN GDP: US\$700bn
 - Thus Every US\$100 of ASEAN GDP growth was accompanied by US\$ 20 of imports from China
- ◆ The growth of China's domestic market has not resulted in a large increase in exports to China because the marginal propensity of China to import from ASEAN is so low.
- ASEAN needs diversification.

China's Demand Stagnation or Decline: The Path to Diversification

◆ China has actively strengthened its Red Supply Chain through its industry promotion policy, ⇒ the self-sufficiency rate of intermediate goods(Utilization rate of Domestic value added in gross export) has risen ==> In the long run China's demand is expected to stagnate or fall.

China's ratio of Processing Trade and Domestic Value added in gross export



Source: CEIC, ADB-MRIO.

Supply Chain Diversifiaction Direction: ASEAN RVC

- ◆ ASEAN-oriented strategy of the US, China, and Japan (?)
 - Formally, it seems to place a high value on ASEAN...
 - China (internalization of supply chain), Japan (emphasizing domestic production), and the United States (emphasizing reducing dependence on certain countries)





"You asked the question – you said, could Vietnam play a role in replacing a dependence on China? I wouldn't frame the question that way, Will. I would say that I think many of us have learned over the last few years that it's not advantageous for any one country to be overly dependent on a particular partner or particular supply chain. So... Vietnam has benefited from that trend, and I think for good reason, because Vietnam has many advantages as a trading partner. But I think diversification is the word that I would focus on. It's not just Vietnam, but I think many other partners."

Supply Chain Diversification Direction: ASEAN RVC

⇒ higher degree of vertical integration and intra-ASEAN connectivity

_aos RVC

	Fore	ign Value A	gn Value Added Domestic Value Added					RVC Participati on	RVC ratio
	total	0 u tside A SE A N	Inside ASEAN	total	0 u tside A SE A N	Inside ASEAN	(a+d)	(c+f)	(c+f)/(a+d)
	(a=b+c)	(b)	(c)	(d=e+f)	(e)	(f)			
2007	26.7	25.8	0.9	10.1	8.3	1.8	36.8	2.7	7.3
2010	24.2	23.4	0.8	10.7	8.9	1.8	34.9	2.7	7.6
2015	24.6	23.7	1.0	11.1	8.1	3.0	35.8	4.0	11.1
2016	24.3	23.2	1.1	12.0	8.2	3.8	36.4	5.0	13.7
2017	24.2	23.1	1.1	12.6	8.5	4.2	36.9	5.3	14.4
2018	30.8	29.0	1.7	12.4	9.6	2.8	43.2	4.6	10.6
2019	33.1	30.6	2.5	7.4	4.2	3.3	40.5	5.8	14.3
2020	36.8	34.3	2.4	9.5	6.9	2.5	46.2	5.0	10.8
2021	31.8	29.0	2.8	15.3	3.8	11.5	47.1	14.4	30.5

RVC Participati on	RVC ratio
	(c+f)/(a+d)
5.4	13.0
7.0	17.4
5.6	15.5
5.5	15.7
7.7	21.0
5.3	12.7
6.6	18.3
6.4	18.1
8.7	21.8
	5.6 5.5 7.7 5.3 6.6 6.4

		Foreign Value Added Domestic Value Added				A dded	participati on	Participati on	RVC ratio	
		total	al Outside Inside to		total	total 0 utside Inside ASEAN ASEAN		(a+d)	(c+f)	(c+f)/(a+d)
		(a=b+c)	(b)	(c)	(d=e+f)	(e)	(f)			
	2007	10.7	9.3	1.4	23.2	18.3	4.9	33.9	6.3	18.6
	2010	11.8	10.5	1.4	20.7	16.7	4.0	32.6	5.4	16.6
Ī	2015	9.0	8.0	1.0	21.4	15.2	6.2	30.4	7.2	23.6
Ī	2016	8.3	7.3	0.9	23.2	15.9	7.3	31.5	8.2	26.1
	2017	8.5	7.6	0.9	24.6	17.4	7.2	33.2	8.1	24.4
	2018	10.7	8.2	2.5	27.4	16.5	10.9	38.1	13.4	35.2
	2019	12.7	9.7	3.1	19.3	7.7	11.6	32.0	14.6	45.7
	2020	8.5	5.9	2.6	20.8	9.8	10.9	29.2	13.5	46.3
Ī	0001	7.8	53	2.5	27.8	9.9	17.0	85.6	20	57.3

		Fore	ign Value A	dded	D om e	stic Value A	Added	GVC participati on	RVC Participati on	RVC ratio
		total	0 u tside A SE A N	Inside ASEAN	total	0 u tside A SE A N	Inside ASEAN	(a+d)	(c+f)	(c+f)/(a+d)
		(a=b+c)	(b)	(c)	(d=e+f)	(e)	(f)			
	2007	30.6	26.6	4.1	8.9	7.3	1.5	39.5	5.6	14.2
	2010	36.5	33.0	3.5	9.6	8.4	1.3	46.1	4.8	10.4
	2015	31.3	28.9	2.4	10.9	9.8	1.2	42.2	3.6	8.4
	2016	38.5	35.5	3.0	9.4	8.7	0.7	47.9	3.8	7.8
	2017	36.9	33.4	3.5	9.6	8.8	0.8	46.5	42	9.1
	2018	39.4	37.1	2.2	11.3	10.3	0.9	50.6	3.2	6.3
	2019	41.6	39.0	2.6	7.7	6.6	1.1	49.3	3.7	7.4
	2020	41.7	39.5	2.2	6.9	5.9	1.0	48.6	3.2	6.6
	2021	46.8	43.5	3.3	5.8	4.9	0.9	52.5	4.2	8.0

Supply Chain Diversification: ASEAN Integration

- ◆ ASEAN Member States strive to become key nodes in supply chains.
 - Singapore: Strengthening the IP system
 - Indonesia: Simplifying laws and regulations (Omnibus Act)
 - Philippines: Revised Foreign Direct Investment Act, Revised Public Service Law
 - Vietnam: Various Industrial policies
- ◆ Intensifying Competition within ASEAN to become a key node
 - → Impeding economic integration efforts
 - → Formation of an ASEAN Regional Coordination Organization needed to respond to supply chain restructuring.

Supply Chain Diversification: Collaborating with Trusted Partners

- (RoK's Position)RoK is the only country that has grown in the existing rule-based free trade order
 - Strategic partners to build an open, inclusive regional order
 - Geographical Adjacencies and Korean Wave Fever
 - Demonstrating high economic cooperation through direct investment led by private companies.
 - It has competitive edge in high-tech industries such as soft power, ICT, display, semiconductor, secondary battery, etc.

We must work diligently to bolster trust between the two regions.

Q32 If ASEAN were to seek out "third parties" to hedge against the uncertainties of the US-China strategic rivalry, who is your preferred and trusted strategic partner for ASEAN?

Country	Australia		The European Union		India		Japan		Republic of Korea		The United Kingdom	
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023
ASEAN	10.3%	9.3%	40.2%	42.9%	5.1%	11.3%	29.2%	26.6%	6.8%	3.2%	8.4%	6.8%
Brunei	20.8%	8.3%	30.2%	54.2%	0.0%	6.7%	20.8%	19.2%	9.4%	6.7%	18.9%	5.0%
Cambodia	6.2%	1.5%	48.1%	79.9%	9.9%	6.0%	13.6%	9.0%	8.6%	0.0%	13.6%	3.7%
Indonesia	10.7%	7.4%	40.5%	38.8%	3.8%	9.9%	31.3%	36.4%	6.9%	4.1%	6.9%	3.3%
Laos	4.5%	16.8%	36.4%	42.1%	2.3%	13.1%	47.7%	18.7%	6.8%	1.9%	2.3%	7.5%
Malaysia	5.9%	10.5%	49.6%	31.5%	6.7%	12.9%	23.0%	27.4%	6.7%	4.8%	8.1%	12.9%
Myanmar	6.3%	12.2%	46.0%	14.8%	1.7%	21.7%	26.6%	39.1%	11.4%	1.7%	8.0%	10.4%
Philippines	19.0%	7.1%	34.5%	33.3%	3.0%	4.0%	34.5%	39.4%	1.8%	4.0%	7.3%	12.1%
Singapore	9.9%	18.3%	39.2%	38.9%	5.0%	10.6%	35.1%	25.5%	5.9%	1.9%	5.0%	4.8%
Thailand	8.5%	6.3%	41.9%	42.4%	7.7%	16.0%	25.6%	21.5%	6.8%	6.9%	9.4%	6.9%
Vietnam	11.1%	4.4%	35.4%	52.9%	11.1%	11.8%	33.3%	29.4%	4.2%	0.0%	4.9%	1.5%

Source: ISEAS, The State of Southeast Asia 2023

Supply Chain Diversification in the Era of Climate Change

- Climate change needs to be recognized as an economic challenge intertwined with supply chains rather than solely an environmental issue.
 - Generating Interest in Carbon Reduction and Clean Energy Transformation
 - There is a direct impact on the global supply chain due to initiatives like the U.S. IRA or the EU's Carbon Border Adjustment (CBAM) aimed at addressing climate change
 - ① The U.S. is set to provide substantial incentives for clean energy production and investment through IRA.
 - The EU is introducing the Core Raw Materials Act (CRMA) and the Net-Zero Industry Act to secure a supply chain of key mineral raw materials essential for clean energy within the region.

Supply Chain Stability: Public and Private Sector Roles

 Foreign supply-side shock preparedness + RoK-ASEAN technology and supply chain cooperation

Ensuring a Resilient Supply Chain:

- The objective is to secure a stable supply chain.
- This entails maintaining resilience against external shocks.
- Achieving this requires strong public-private partnerships involving parliament, government, and businesses, maximizing "constrained efficiency."

Roles of Key Stakeholders:

- **Parliament:** Establishing a system for ensuring a stable supply chain, including intellectual property rights protection and the safeguarding of strategic materials and high technology.
- **Government:** Setting up monitoring and stockpiling systems while upholding institutional transparency.
- **Enterprise:** Building a stable procurement structure aligned with the company's capabilities, emphasizing that unconditional diversification is not the solution.

Building Trust Across Regions:

- Multi-layered efforts are essential to strengthen trust in both regions.
- Eg) Regular exchanges between the Korea-ASEAN Parliament and the formation of a council of lawmakers can facilitate this trust-building process.

Creating an Inclusive Society:

 Forming a "Society" that includes parliaments, businesses, and civil society organizations from both regions and nurturing it as an international organization.

Thank you!